

Your 5-Step Content Implementation Plan Checklist

| Step 1: Set Your Content Drivers | |
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| | Identify your ideal target customer profile |
| | Identify your unique value proposition |
| | Outline your top business goals |
| | Describe your top business and marketing challenges |
| | Outline your top content needs |
| Step 2: Content Planning | |
| | Take stock of the content that came with your purchase |
| | Match each piece of content to your top needs |
| | Match your needs to how you will deliver it |
| | Identify any additional content needs |
| Step 3: Content Customization | |
| | Identify new titles |
| | Edit content for your audience |
| | Add your examples and stories |
| | Add your suggested resources |
| | Add your images |
| | Identify and add any missing content |
| | Take out irrelevant content |
| | Add your branding |

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| | Convert to your desired media |
| | Create any additional content |
| | See 'Tips for Using Your Content' doc for more ideas |
| Step 4: Content Publishing | |
| | Render/publish final content files |
| | Upload to desired delivery platform |
| Step 5: Content Promotion | |
| | Identify main methods of communication |
| | Identify promotional tasks/responsibilities |
| | Set up promotion calendar |
| | Implement and monitor results |
| | Identify and implement any changes needed |
| Content Maximizer | |
| | Identify 5 ways to repurpose each piece of content in your package |
| | Create editorial calendar for repurposing and publishing your content |

**Need more ready-to-go content to build your business,
extend the content you have, and fill your plan?**

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